

Sales Executive (Female)

Description

Sales Executive (Female) is what we are looking for, to generate business for our Video Production Agency.

Experience – Fresher to 6 Month of sales experience

Responsibilities

The ideal candidate is a motivated, well-organized individual who has a deep understanding of prospecting and developing strong relationships with Clients.

- Successfully create business from new and existing customer accounts
- Achieve growth and hit sales targets by successfully managing the sales calls
- Design and implement a strategic business plan that expands company's customer base and ensure it's strong presence
- Build and promote strong, long-lasting client relationships by partnering with them and understanding their needs
- Identify emerging markets and market shifts while being fully aware of new products and competition status
- Meet and exceed sales targets
- Manage complex negotiations with senior-level executives
- Build rapport and establish long term relationships with customers
- Handling incoming calls and other communications.
- Creating, maintaining, and entering information into the database.
- Learning & Implementing CRM (Customer Relationship Management)
- Make Quotations according to Design & Client's requirements.
- Good attention to detail.

Qualifications

- Bachelor's degree or equivalent experience in Business
- MBA (Preferred)
- Excellent English written, verbal communication, presentation and negotiation skills
- Updates LinkedIn profile
- Experience and working knowledge of CRM systems
- An enthusiastic and flexible attitude to work.
- Must be a good team builder, motivator, and handler
- Excellence in sales and marketing with a positive attitude and team-playing ability
- Good Grasping Power
- Eager to learn new technologies
- Thorough understanding of marketing and negotiating techniques
- Self-motivated with a results-driven approach

Contacts

career[at]naishtika.com

Hiring organization

Naishtika Audio Visuals LLP

Employment Type

Full-time

Industry

Advertising (Brand Video Production)

Beginning of employment

1st September 2022

Job Location

Remote work from: Maharashtra

Base Salary

₹ 10000 - ₹ 30000 (includes 3% commission)

Date posted

August 1, 2022

Valid through

20.08.2022